



**WASTE
INNOVATIONS**

WIN Waste Innovations

Selectmen's Meeting Presentation

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PERFORMANCE FOR THE PLANET

Host Community Agreement

- Provides opportunity to create public-private partnership to support Saugus' economic, environmental and community needs.
- Town receives enhanced benefits while supporting continued operation of company as detailed in a formalized host community agreement.
- Host agreement obligations of WIN Waste are in effect upon finalization of permits to continue to use the monofill.



Shared Future

FOR SAUGUS:

- The Town will receive significant economic and environmental benefits.

FOR WIN WASTE

- Company will continue to operate the monofill on the same footprint, using same environmental controls, for an additional 20 years upon securing all necessary approvals.



Benefits To Saugus

Environmental – All originally proposed enhanced environmental protections remain

- WIN Waste reduces NOx and other emissions, below current permit limits (in place at time of agreement) that are already protective of public health and environment.
- WIN Waste conducts optimization testing to determine levels of additional NOx reductions.
- WIN Waste funds installation of one stand-alone ambient NOx monitoring station in Saugus.
- WIN Waste requests Massachusetts Department of Public Health update its 2016 health study.
- WIN Waste will provide \$26,000 per year to fund an independent third-party consultant to inspect waste-to-energy facility and monofill.



Comparison of Payments to the Town under the HCA Scenarios

| | Scenario A – Project Permitted with no additional liner required | Scenario B – Project Permitted with an additional liner required; Minimum \$20 million capital expense |
|---|--|--|
| Initial Payment upon receipt of final permits to operate beyond the Valley Fill | \$ 1,000,000 | \$1,000,000 |
| HCA Payment | \$ 125,000 | \$409,500 |
| Free tipping | \$ 900,000 | \$0 |
| Incremental Tax Payment | \$0 | \$137,000 - \$183,741 |
| Annual Tax Payment once full capital is expended | \$0 | \$602,000 - \$993,543 |
| Year 20 (Total Payout year 1-20) | \$34.1 million | \$23.1 - \$27.4 million |
| Year 40 (Total Payout year 1-40) | \$34.1 million | \$41.0 - \$49.3 million |

This amount assumes \$20 - \$28 million investment with approximately 25% in the first year. Incremental tax revenue continues after the project is complete.

Saugus Landfill Height Expansion



Current View from North Bridge



Projected View from North Bridge

Thank you

Thank you for the opportunity to clarify our revised proposal.

